

Catherine Cooper

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Summary

Dedicated Decorating, Design and Sales Consultant in home furnishings, accessories and textiles. Demonstrated ability to build sales through in-home consultations. Communicates effectively at all levels of an organization. Functions well both independently and as part of a team.

I have recently made a permanent move back to my hometown in Titusville, Florida and would like to re-establish my career in the Central Florida area.

Prior to becoming an Interior Decorator, I enjoyed 15 years as a successful multi store sale manager in women's apparel and accessories, to include specialty sunglasses.

Attributes

- Creative
- Attentive to detail
- Organized
- Inspirational
- Clear Communicator

Accomplishments

Travelers Business Center in the Charleston Symphony Orchestra Designer Showhouse 2009

80 River Marsh on Symphony Tour of Homes Kiawah 2009

GDC Home Interiors Top Sales Associate Freshfields Village Store 2008-2011

"Decorating while Downsizing" seminar Seniors Day on the Yorktown 2006

Experience

Calico Corners Fl.

September 2013- March 2014

Sales Associate

Altamonte Springs, Fl

Assist customers with fabric selections for custom bedding ensembles, window treatments, slipcovers and upholstery. Calculate yardage requirements, labor and installation charges.

Design cornice boards, draperies, drapery hardware, shutters and blinds. Decorative table skirts, pillows and In Home consultations.

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June 2012- April 2013

Business/Design Consultant

Johns Island, SC

Assisted owner in opening 1400 sq ft showroom featuring mid century modern furniture to

highlight designers sense of style. Opened new vendor accounts, organized ordering system. Worked closely with local flooring specialist, painters, furniture artisans, upholstery and drapery workrooms. In home consultations and floor planning. Attended High Point, NC Furniture Market. Assisted in buying and merchandising.

GDC Home Interiors/Outdoor

October 2001-May 2012

Design Consultant

Charleston/Kiawah, SC

Met with clients in showroom and in their primarily second and luxury vacation homes. Assisted clients with room planning and designing custom furnishings, bedding, rugs/carpeting and window treatments. Helped transition clients furnishings to reflect Low Country Coastal lifestyle. Created strategies to develop and expand client base with builders, property managers and local workrooms.

Opened and closed the store to include opening and closing cash registers. Received and processed cash and credit cards/applications. Placed and followed up on special orders. Developed sales and product knowledge training program to include In Home Consultations. Store Manager 2002-2005. ASID Coastal Carolina Chapter liaison. Storis and Counterpoint point of sale systems. Icovia Room Planning.

Education

Brevard Community College, Cocoa, FL.

Titusville High School, Titusville, FL.

Additional On-Site Furniture Training and Education

Lee Academy/Lee Industries

Newton, N.C.

Hickory Chair University/Hickory Chair Furniture

Hickory, N.C.

Vanguard University/Vanguard Furniture

Conover, N.C.

Management Training

Retail Management Training Camp/Friedman Group

The Seven Habits of Highly Effective People/Covey Leadership Center

Executive Leadership/Senn-Delaney Leadership Programs