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**MICHAEL JOEL OGLE**  
**SENIOR MANAGER**

KPA Regency  
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Indonesia-50272

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**Qualifications**

**HIGHLY EXPERIENCED MANAGER** with a over two decades of hands-on experience and expertise in the designing, developing, manufacturing, Quality Assurance and delivery of high quality products to the wholesale and retail markets. Intuitive in management with special focus on South East Asia,; this candidate excels at long-range planning, development and design, project management and coordination, customer service, custom Lean manufacturing techniques and Lean Quality Assurance Programs. No stranger to the factory floor, this candidate also is skilled in CAD, Solid Modeling, Photoshop, MS Office BaseCamp and Gantt Project. Candidate holds a portfolio of over one hundred designs developed and manufactured for the five star hotel market and major retail market. Candidate is an intuitive team player. Fluent in the Indonesian language (Bahasa Indonesia) and capable in Spanish, with work-specific Javanese.

**Professional Experience**

PT Mamagreen Pacific

09/14-11/15

**Operations Manager:** Responsible for all operations and technical support of production in the manufacture of of fabricated designer furniture. Implemented Lean Manufacturing for work flow including 5S, "Kaizen as Culture" and KANBAN warehouse and production management systems. Introduced structured Quality Control System with training for technicians and Research and Development for support. Improved product quality by 12% during the first 6 months. Managed and established good working relationships with over 600 personnel and managers. Produced several trade shows and represented the company a Maison et Objet Asia 2015.

PT Esprite Nomade

09/13-11/14

**General Manager:** Oversight and complete administration of the manufacture of luxury tents and trademark interiors. Responsible for all aspects of manufacturing, HRD, Logistics, Project Management, and Marketing as related to manufacture. Served as Technical Liason, planning and deploying installation of tents across the Indonesian Archipelago and abroad. Developed and implemented hybrids of modern manufacturing techniques applicable to our factory culture – KANBAN, Kaizen, 5S and other Lean techniques, as well as traditional techniques for tracking production performance. Expanded operations capacity by 1000% by installing production into new facilities with a capacity increase for up to 10 tents and interiors a month. Increased revenues directly with savings in both Supply Chain and indirect sales. Adopted many new materials and methods creating a better, more sustainable product for less money. Fabricated, installed and hosted a display at Maison et Objet Asia 2014

CV Pinnacle

12/12-11/13

**Sole Proprietor :** Providing full Project Management services including design & development, coordination with design teams, RFQ Package Development, Formal Quote to industry standards, Project Management though cloud-based services, Quality Assurance to P-Pak and Kohler standards, Logistics Management for door-to-door, port-to-port and other variations. Portfolio of over 35 manufacturers specializing in disciplines such as stainless steel, stone carving, upholstery; both leather and fabric, metal chasing, resin casting, metals casting and sculpting and of course high quality furniture manufacture. Specializing in projects requiring innate knowledge of fundamental manufacturing processes and intensive design requirements. Ultimate turnover built from \$300K to over \$2 million in revenues.



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*Coast to Coast Designs.*

03/10-12/12

**Country Representative:** Established offices with responsibilities for production of furniture and interior fittings for star rated hotels. Established and expanded offices for design, development, manufacture and delivery of over \$3 million worth of high-quality furniture. Responsibilities included Formal Quotes, RFQ Package Development, Design and Drafting from concept, Project Management, Logistics Coordination and Operations Oversight with a team of project managers, drafters, photographers, quality assurance technicians and logistics managers. Solely responsible for all technical facets of Coast to Coast Asian operations. Worked with brands such as Starwood, Hilton, Hyatt, Wyndham Resorts and Fairmont group. Coordinated development and manufacture for such design luminaries as Wilson Associates, King & Grove Hotels (Heather Maloney), Hart Howerton, Bayfront Interior Resources Urban Studio Architects, Dawson Design Associates, IGD Group and many many others.

*PT. Gradient Ltd / iBal Designs.*

09/06-04/10

**General and Technical Operations Manager:** Responsible for all aspects of development, design and production of high end furniture and decor for the boutique and 5 Star hotel markets. Introduced to our factories a Manufacturing Program which resulted in increased efficiency and quality of output for those that implemented the program. Responsible for logistics and planning, quality control program and implementation, product development, sourcing, budgeting, communications and public relations. Implemented integrated Quality Control program based on standards set by major U.S. furniture manufacturers. Developed and implemented a Product Development service providing clients with a complete package of production drawings, renderings, sampling, web-based production tracking, and logistics. Worked side by side with award winning designers such as Soo Kian Chan (SCDA), Lisa Gariss (Plum Design), Ed Poole (Poole Associates) and Mark Hertrich (MHNA).

*Directions in Marketing Inc.*

08/04-09/06

**Country Representative:** As a representative, surveyed over 120 manufacturers throughout Java and Bali. Established ongoing relationships with fifteen manufacturers of high-end high quality indoor and outdoor furniture and decor using many different mediums. Resultant output was over 300 TEU's of high-quality furniture per year. Introduced to our factories a Manufacturing Assessment Program which resulted in increased efficiency and quality of output for those that implemented the program. Responsible for logistics and planning, quality control program and implementation, product development, sourcing, budgeting, communications and public relations. Implemented integrated Quality Control program based on standards set by major U.S. furniture manufacturers. Developed and implemented a Product Development service providing clients with a complete package of production drawings, renderings, sampling, web-based production tracking, and logistics. Developed and implemented a consolidation program in cooperation with Agility Logistics for retail clients with a warehouse and WMS based in Surabaya. Developed an import-for-export program for raw materials and finished fittings. Customers included Crate & Barrel, Pottery Barn, Lily Jack and West Elm.

*PT Lundin Industry Invest-Woodworking Division*

12/03-08/04

**General Manager:** responsible for all operations of the factory, including product development, design, marketing and administration. Began collaborative relationships with larger companies as sub-contract supplier for several well established brand names. Increased revenues by 100%, introduced systematized manufacturing techniques, and optimized full potential of the factory infrastructure. Company closed due to re-focus of products produced.



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*PT. Sustain, Inc. Bali, Indonesia*

12/99-12/03

**General Manager:** responsible for client collaboration, design, execution and production of high-end furniture, contract furniture, and architectural fittings for a global export company with over \$300,000 in annual sales. Managed staff of 45 with multiple international clients. Developed custom systems for cost evaluation, product development, pricing, and production. Solely responsible for the aesthetic direction of the company's product line, including all phases of product development and marketing. Developed cost-effective marketing techniques and market maintenance using web-based methods.

**Prior Experience**

- Four years Director, PT. Gaia Internasional, a foreign owned firm (PMA) based in Bali. Specialized in meeting the needs of architects and interior designers using "just-in-time" manufacturing techniques. Responsibilities included client collaboration, CAD design, sampling and execution of design, production management and quality control. Oversaw logistics planning for each production run coordinating existing logistics with client needs. Initiated successful change in production techniques that resulted in an increase in net sales from \$60 to \$100K for the first year.
- Three years garment design experience with sole responsibility for creating new garment designs for Djeko Creations Singapore. Implemented modern manufacturing techniques that saved \$10K a year in rejects. Introduced changes in marketing strategies that resulted in an increase of sales from \$50K to \$120K a year.
- Ten years experience as Propmaker and Construction Coordinator under the auspices of the International Alliance of Stage and Television Workers local 44, and as an independent. Responsibilities included successful execution of production designs using various construction techniques and materials. Specialized in difficult designs requiring intuition and skilled manufacturing techniques. Oversaw crews of twenty-five or more, budgets in excess of one million dollars, while working on over ten major motion pictures, and five major television productions.

**Education**

**Associate in Arts Program, Theater Design**-Saddleback College, Mission Viejo California

**Associate in Science Program, Chemistry**-Saddleback College, Mission Viejo California

**Undergraduate Studies, Marine Biology**-California State University at Long Beach

**Relevant Hobbies:** Digital and film photography and editing, carpentry, CAD design.

**References:** Available upon request