

ABRAHAM H. FEINBLUM

11 Tanglewood Drive
Smithtown, New York 11787
516-864-6763
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OBJECTIVE

To seek a challenging position in a Furniture company which will allow me to utilize and expand upon my vast knowledge and experience in the industry as a whole, with a focus on operations, Management and customer & client relations and lead administrative role in a retail, corporate office or warehouse & distribution capacity.

EMPLOYMENT

Managing Member & Property Manager L&F Funding, LLC

December 2012 – Present
Smithtown, New York

Responsible for the day to day management of a seven (7) unit / three (3) building residential property, as well as three (3) separate single family properties. Responsibilities include rent collection, vendor bill payment, coordination of maintenance and repairs, as well as being available on a 24/7 basis to deal with all emergencies. My accomplishments include raising the occupancy rate from 40% to 100% within four (4) months of taking over this responsibility and maintaining 100% occupancy for more than two (2) years with minimal turnover.

Business Manager Julius M. Feinblum Real Estate, Inc.

December 1996 – January 2015
Plainview, New York

Responsible for the overall office operation of the largest national commercial real estate brokerage and consulting firm specializing in the furniture industry, reporting directly to the President. Responsibilities included creating and instituting all office policies and procedures, supervising a staff of four (4) secretaries and eleven (11) national real estate site locators, formulating letters of intent and commission agreements, overseeing the marketing and research departments and acting as deal facilitator for all site locators. Additionally, was personally responsible for IT, accounts receivable, accounts payable, bookkeeping, advertising, human resources, handling all travel arrangements for the entire sales force, and for coordinating convention registrations and booth set-ups at local, regional and national real estate and furniture conventions on a monthly basis.

Despite leaving, I continue to have ongoing responsibility for the management of all properties personally owned by President.

Quality Control Manager / Clearance Center Coordinator Seaman Furniture Company, Inc.

October 1993 - November 1996

Woodbury, New York

As Quality Control Manager, reported directly to the Vice President of Operations. Communicated manufacturing defects with approximately one hundred (100) of Seaman's furniture & accessory vendors. Executed improved product and packaging design. Was responsible for all quality control matters for Seaman's Central Islip, NY distribution center. Conducted random in-house audits. Negotiated with vendors to receive maximum credits on defective merchandise deemed to be a manufacturing defect or shipping related damage due to poor packaging or fault on the part of the shipping company. Coordinated the return of defective merchandise with various freight companies, and submitted daily and weekly quality control reports to the President and Vice President.

As Clearance Center Coordinator, responsibilities included inventory control of merchandise designated for sale in Seaman's Furniture Clearance Centers, coordinating the transfer of merchandise from Seaman's two primary distribution centers in New York and New Jersey to other

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clearance centers located throughout New York, New Jersey and Connecticut, and traveling to each store on a weekly basis to ensure proper inventory levels and store appearance.

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Retail Real Estate Site Locator

Julius M. Feinblum Real Estate, Inc.

April 1991 – October 1993

Bethpage, New York

Located sites for local, regional and national independent and top 100 furniture retailers, compiled detailed site, demographic and economic information and presented reports to clients to assist them in making informed decisions on the potential lease or purchase of retail real estate locations.

Sales / Customer Service

Some's Uniforms, Inc.

September 1986 – April 1991

Paramus, New Jersey

Responsible for the sale of uniforms and accessories to the United States Postal Service, managed the Customer Service Department and coordinated all sales training and sales materials for outside sales representatives.

SKILLS

Proficient in Microsoft Word, Excel and Outlook

Proficient in QuickBooks Pro.

Knowledge of various software programs for mapping, demographics and other real estate-related research.

LICENSES

New York State Licensed Real Estate Associate Broker

New Jersey State Licensed Real Estate Salesperson

EDUCATION

Bergen Community College
Business Administration

1990 – 1992
Paramus, New Jersey

OTHER

Greater Metropolitan Home Furnishings Association-

Executive Board Member 2007 – present

President 2011-2012

Make-A-Wish Foundation® of Suffolk County, New York-

Children's Holiday Party Assistant coordinator 2002 - present

Lead Wish Granter 2013 - present

Rush Wish Lead Wish Granter working with families, Office & any other resources 2014 – present

Special Olympics Long Island Region-

Past Volunteer participant motivator

Cold Spring Harbor Fire Department

Past Volunteer Firefighter and EMT

Paramus Rescue Squad-

Past Volunteer of an elite unit of the Paramus, NJ Office of Emergency Management. Responded to structure fires, motor vehicle accidents, building collapses and confined space rescues. Also performed Rapid Response Search & Rescue at any emergency to assist in locating and rescuing firefighters.