

John Whorton

September 1, 2011 to Present

Feizy Imports

Regional Manager for Texas, Ok, Ar ,La & Ms

Worked with and managed independent reps,

Worked with existing accounts & prospected for new accounts, territory was up each year.

December 1, 2005 to September 2011

Shaw Industries

Regional Manager for Texas, Ok, & Ar

Worked with all TMs

Worked with existing accounts & prospected for new accounts

Territory was # 1, 7 years in a row

August 1, 1997 to December 1, 2005

Oriental Weavers Sphinx Division

As a sales representative my territory included North Texas, Ok & Ar

Calling on all existing accounts & prospecting for new accounts.

Increased the bus in Ar, from \$100,000 to \$650,00 .

And more than doubled bus in North Texas.

Reached my quota 5 of 8 years.

July 1, 1992 to August 1, 1997

Capel Inc

Sales agent working through W.M.W.inc, my father's sales corp covering

Texas ,Ok Ar, & La territories calling on all existing accounts , Furniture stores,

Department stores, specialty stores as well as mass merchants.

August 1, 1986 to July 1 1992

John S Whorton

Formed Sales agency representing Pande Cameron & Co, The Fritz & La Rue Co

Louis Depoortere, G A Gertmanian and Petigreed Pillows. Territory included

Texas ,Ok Ar, La, & Ms. Due to my father's health, I went back to work for W.M.W.

June 1, 1976 to August 1, 1986

Capel Inc

Represented through W.M.W. Inc Apprenticed with Walter Whorton the first year.

In 1997 moved to Houston to cover Southern half of Texas as well as La.

Responsible for calling on all existing accounts, furniture stores ,Department stores,

Specialty stores & mass merchants. In 1980 moved back to Dallas , increasing my territory to

Include Ok, & Ar